

	<p style="text-align: center;">Joint Transportation Legislative Oversight Committee</p> <p style="text-align: center;">Minority/Women Business (MB/WB) Enterprise Report</p> <p style="text-align: center;">October 17, 2014</p>	<p>Contact Person: Trent Rawley jtrawley@ncdot.gov (919) 508 -1886</p>
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Purpose: The purpose of this report is to provide the Joint Transportation Legislative Oversight Committee (JTLOC) with a periodic update of the utilization of minority-owned and woman-owned businesses.

Authority: G.S. 136.28.4 (d)

Definitions:

- Minority Business Enterprise (MBE) is defined as a business that is 51 percent owned, operated and controlled by an ethnic minority (i.e., Black, Hispanic, Asian American or Native American) as identified by the most recent Disparity Study.
- Women Business Enterprise (WBE) is defined as a business that is 51 percent owned, operated and controlled by a non-ethnic minority female.

Aspirational Goals:

- MBE 6.7%
- WBE 7.1%

4th Quarter Report for SFY 2014 - April 1, 2014 – June 30, 2014

Contract Type	Contract amount	▷ State MBE Amount	Total MBE %	▷ State WBE Amount	Total WBE %	Total MB+WB	Total MB+WB %
Private Engineering Contracts	\$ 24,992,285.77	\$ 418,350.56	1.67 %	\$ 3,383,520.44	13.54 %	\$ 3,801,871.00	15.21 %
Other Professional Services							
TIP and Resurfacing	\$ 135,580,499.64	\$ 4,430,546.25	3.27 %	\$ 5,908,139.28	4.36 %	\$ 10,338,685.53	7.63 %
Small Bus Program	\$ 6,454,265.87	\$ 546,465.81	8.47 %	\$ 457,050.13	7.08 %	\$ 1,003,515.94	15.55 %
Division Contracts	\$ 57,690,949.15	\$ 599,702.04	1.04 %	\$ 4,405,277.16	7.64 %	\$ 5,004,979.20	8.68 %
Total	\$ 224,718,000.43	\$ 5,995,064.66		\$ 14,153,987.01		\$ 20,149,051.67	8.97 %
Total %		2.67 %	2.67 %	6.30 %	6.30 %	8.97 %	*

1st Quarter Report for SFY 2015 – July 1, 2014 through September 30, 2014

Contract Type	Contract amount	▷ State MBE Amount	Total MBE %	▷ State WBE Amount	Total WBE %	Total MB+WB	Total MB+WB %
Private Engineering Contracts	\$ 19,672,097.25	\$ 387,204.33	1.97 %	\$ 1,291,734.52	6.57 %	\$ 1,678,938.85	8.53 %
Other Professional Services							
TIP and Resurfacing	\$ 157,525,115.07	\$ 4,330,458.37	2.75 %	\$ 10,632,701.45	6.75 %	\$ 14,963,159.82	9.50 %
Small Bus Program	\$ 5,098,062.19	\$ 289,897.60	5.69 %	\$ 606,963.73	11.91 %	\$ 896,861.33	17.59 %
Division Contracts	\$ 27,414,896.23	\$ 337,091.87	1.23 %	\$ 1,987,117.59	7.25 %	\$ 2,324,209.46	8.48 %
Total	\$ 209,710,170.74	\$ 5,344,652.17		\$ 14,518,517.29		\$ 19,863,169.46	9.47 %
Total %		2.55 %	2.55 %	6.92 %	6.92 %	9.47 %	*

Cumulative Total – April 1, 2014 through September 30, 2014

Contract Type	Contract amount	State MBE Amount	Total MBE %	State WBE Amount	Total WBE %	Total MB+WB	Total MB+WB %
Private Engineering Contracts	\$ 44,664,383.02	\$ 805,554.89	1.80 %	\$ 4,675,254.96	10.47 %	\$ 5,480,809.85	12.27 %
Other Professional Services							
TIP and Resurfacing	\$ 293,105,614.71	\$ 8,761,004.62	2.99 %	\$ 16,540,840.73	5.64 %	\$ 25,301,845.35	8.63 %
Small Bus Program	\$ 11,552,328.06	\$ 836,363.41	7.24 %	\$ 1,064,013.86	9.21 %	\$ 1,900,377.27	16.45 %
Division Contracts	\$ 85,105,845.38	\$ 936,793.91	1.10 %	\$ 6,392,394.75	7.51 %	\$ 7,329,188.66	8.61 %
PO and Purchasing							
License Plate Agents							
Total	\$ 434,428,171.17	\$ 11,339,716.83		\$ 28,672,504.30		\$ 40,012,221.13	9.21 %
Total %		2.61 %	2.61 %	6.60 %	6.60 %	9.21 %	*

Evaluation and Improvement:

1. Although contract goals (on projects) have been set higher, this change has not resulted in substantial increases in attainment.

Our plan includes:

- Ensuring we have an accurate MBE/WBE database
- Establishing a baseline of qualified MBE/WBE Firms
- Sending our Business Development Specialists out to visit these firms and conduct “on-site” assessments
- Providing training to those firms who are not “ready, willing, and able” once we have identified their needs
- Working with our external partners to provide training
- Working with our colleges and university systems to provide specialized technical training
- Targeting Central/Division- let projects in order to better identify the items of work and match available MBE/WBE firms
- Continuing to conduct trainings on “How to Do Business with NCDOT”
- Conducting targeted business development outreach to the MBE/WBE businesses for projects scheduled to be let before the end of the fiscal year; and
- Conducting targeted certification outreach in order to recruit minority businesses that have the expertise and capacity to participate in State highway construction contracting

The goal is to maximize those firms who are MBE/WBE certified/available and firms who are “ready, willing, and able” to perform work on our projects.

Program Updates

1. **MB/WB Program:**
 - a. Consistent with G.S. 136.28.4 (b), the Department received the final 2014 Disparity Study and is preparing information to report results to JLTOC.